

**FLOOR AMENDMENT**  
HOUSE OF REPRESENTATIVES  
State of Oklahoma

SPEAKER:

CHAIR:

I move to amend HB3168 \_\_\_\_\_  
Of the printed Bill  
Page \_\_\_\_\_ Section \_\_\_\_\_ Lines \_\_\_\_\_  
Of the Engrossed Bill

By striking the Title, the Enacting Clause, the entire bill, and by inserting in lieu thereof the following language:

**AMEND TITLE TO CONFORM TO AMENDMENTS**

Adopted: \_\_\_\_\_

Amendment submitted by: Logan Phillips

\_\_\_\_\_

\_\_\_\_\_  
Reading Clerk

1 STATE OF OKLAHOMA

2 2nd Session of the 58th Legislature (2022)

3 FLOOR SUBSTITUTE  
4 FOR

5 HOUSE BILL NO. 3168

By: Phillips of the House

and

Leewright of the Senate

6  
7  
8  
9 FLOOR SUBSTITUTE

10 An Act relating to telephone solicitation; creating  
11 the Telephone Solicitation Act of 2022; defining  
12 terms; prohibiting certain telephonic sales calls  
13 without the prior express written consent of the  
14 called party; prohibiting commercial telephone  
15 sellers or salespersons from using certain technology  
16 to conceal their true identity; providing a  
17 rebuttable presumption for certain calls made to any  
18 area code in this state; prohibiting a commercial  
19 telephone seller or salesperson from using automated  
20 dialing or recorded messages to make certain  
21 commercial telephone solicitation phone calls;  
22 providing the timeframe during which a commercial  
23 telephone seller or salesperson may make commercial  
24 solicitation phone calls; prohibiting commercial  
25 telephone sellers or salespersons from making a  
26 specified number of commercial telephone solicitation  
27 phone calls to a person over a specified timeframe;  
28 exempting certain persons; providing a cause of  
29 action for aggrieved called parties; authorizing a  
30 court to increase an award for willful and knowing  
31 violations; providing for codification; and providing  
32 an effective date.

BE IT ENACTED BY THE PEOPLE OF THE STATE OF OKLAHOMA:

1 SECTION 1. NEW LAW A new section of law to be codified  
2 in the Oklahoma Statutes as Section 775C.1 of Title 15, unless there  
3 is created a duplication in numbering, reads as follows:

4 This act shall be known and may be cited as the "Telephone  
5 Solicitation Act of 2022".

6 SECTION 2. NEW LAW A new section of law to be codified  
7 in the Oklahoma Statutes as Section 775C.2 of Title 15, unless there  
8 is created a duplication in numbering, reads as follows:

9 As used in the Telephone Solicitation Act of 2022:

10 1. "Called party" means a person who is the regular user of the  
11 telephone number that receives a telephonic sales call;

12 2. "Caller identification service" means a service that allows  
13 a telephone subscriber to have the telephone number and, where  
14 available, the name of the calling party transmitted  
15 contemporaneously with the telephone call and displayed on a device  
16 in or connected to the subscriber's telephone;

17 3. "Prior express written consent" means a written agreement  
18 that:

- 19 a. bears the signature of the called party,
- 20 b. clearly authorizes the person making or allowing the  
21 placement of a telephonic sales call by telephone  
22 call, text message, or voicemail transmission to  
23 deliver or cause to be delivered to the called party a  
24 telephonic sales call using an automated system for

1 the selection or dialing of telephone numbers, the  
2 playing of a recorded message when a connection is  
3 completed to a number called, or the transmission of a  
4 prerecorded voicemail,

5 c. includes the telephone number to which the signatory  
6 authorizes a telephonic sales call to be delivered,  
7 and

8 d. includes a clear and conspicuous disclosure informing  
9 the called party that:

10 (1) by executing the agreement, the called party  
11 authorizes the person making or allowing the  
12 placement of a telephonic sales call to deliver  
13 or cause to be delivered a telephonic sales call  
14 to the called party using an automated system for  
15 the selection or dialing of telephone numbers or  
16 the playing of a recorded message when a  
17 connection is completed to a number called, and

18 (2) he or she is not required to sign the written  
19 agreement directly or indirectly or to agree to  
20 enter into such an agreement as a condition of  
21 purchasing any property, goods, or services; and

22 4. "Signature" includes an electronic or digital signature, to  
23 the extent that such form of signature is recognized as a valid  
24 signature under applicable federal law or state contract law.

1           SECTION 3.           NEW LAW           A new section of law to be codified  
2 in the Oklahoma Statutes as Section 775C.3 of Title 15, unless there  
3 is created a duplication in numbering, reads as follows:

4           A. A person may not make or knowingly allow a telephonic sales  
5 call to be made if such call involves an automated system for the  
6 selection or dialing of telephone numbers or the playing of a  
7 recorded message when a connection is completed to a number called  
8 without the prior express written consent of the called party.

9           B. It shall be unlawful for any person who makes a telephonic  
10 sales call or causes a telephonic sales call to be made to fail to  
11 transmit or cause not to be transmitted the originating telephone  
12 number and, when made available by the telephone solicitor's  
13 carrier, the name of the telephone solicitor to any caller  
14 identification service in use by a recipient of a telephonic sales  
15 call. However, it is not a violation to substitute, for the name  
16 and telephone number used in or billed for making the call, the name  
17 of the seller on behalf of which a telephonic sales call is placed  
18 and the seller's customer service telephone number, which is  
19 answered during regular business hours. If a telephone number is  
20 made available through a caller identification service as a result  
21 of a telephonic sales call, the solicitor must ensure that telephone  
22 number is capable of receiving telephone calls and must connect the  
23 original call recipient, upon calling such number, to the telephone  
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1 solicitor or to the seller on behalf of which a telephonic sales  
2 call was placed.

3 C. It shall be unlawful for any person who makes a telephonic  
4 sales call or causes a telephonic sales call to be made to  
5 intentionally alter the voice of the caller in an attempt to  
6 disguise or conceal the identity of the caller in order to defraud,  
7 confuse, or financially or otherwise injure the recipient of a  
8 telephonic sales call or in order to obtain personal information  
9 from the recipient of a telephonic sales call, which may be used in  
10 a fraudulent or unlawful manner.

11 D. There is a rebuttable presumption that a telephonic sales  
12 call made to any area code in this state is made to an Oklahoma  
13 resident or to a person in this state at the time of the call.

14 SECTION 4. NEW LAW A new section of law to be codified  
15 in the Oklahoma Statutes as Section 775C.4 of Title 15, unless there  
16 is created a duplication in numbering, reads as follows:

17 A. A commercial telephone seller or salesperson may not make  
18 any of the following types of phone calls, including calls made  
19 through automated dialing or recorded messages:

20 1. A commercial telephone solicitation phone call before 8 a.m.  
21 or after 8 p.m. local time in the called person's time zone; and

22 2. More than three commercial telephone solicitation phone  
23 calls from any number to a person over a twenty-four-hour period on  
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1 the same subject matter or issue, regardless of the phone number  
2 used to make the call.

3 B. A commercial telephone seller or salesperson making a  
4 commercial telephone solicitation call may not:

5 1. Intentionally act to prevent transmission of the telephone  
6 solicitor's name or telephone number to the party called when the  
7 equipment or service used by the telephone solicitor is capable of  
8 creating and transmitting the telephone solicitor's name or  
9 telephone number; or

10 2. Use technology that deliberately displays a different caller  
11 identification number than the number from where the call is  
12 originating to conceal the true identity of the caller.

13 SECTION 5. NEW LAW A new section of law to be codified  
14 in the Oklahoma Statutes as Section 775C.5 of Title 15, unless there  
15 is created a duplication in numbering, reads as follows:

16 Exempt from this act are the following:

17 1. A person engaging in commercial telephone solicitation where  
18 the solicitation is an isolated transaction and not done in the  
19 course of a pattern of repeated transactions of like nature;

20 2. A person soliciting for religious, charitable, political, or  
21 educational purposes. A person soliciting for other noncommercial  
22 purposes is exempt only if that person is soliciting for a nonprofit  
23 organization and if that organization is properly registered as such  
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1 with the Secretary of State and is included within the exemption of  
2 Section 501(c)(3) or (6) of the Internal Revenue Code;

3 3. A person who does not make the major sales presentation  
4 during the telephone solicitation and who does not intend to, and  
5 does not actually, complete or obtain provisional acceptance of a  
6 sale during the telephone solicitation, but who makes the major  
7 sales presentation and completes the sale at a later face-to-face  
8 meeting between the seller and the prospective purchaser. However,  
9 if a seller, directly following a telephone solicitation, causes an  
10 individual whose primary purpose is to go to the prospective  
11 purchaser to collect the payment or deliver any item purchased, this  
12 exemption does not apply;

13 4. A licensed securities, commodities, or investment broker,  
14 dealer, or investment adviser when soliciting within the scope of  
15 his or her license, or a licensed associated person of a securities,  
16 commodities, or investment broker, dealer, or investment adviser  
17 when soliciting within the scope of his or her license. As used in  
18 this section, "licensed securities, commodities, or investment  
19 broker, dealer, or investment adviser" means a person subject to  
20 license or registration by the Securities and Exchange Commission,  
21 by the Financial Industry Regulatory Authority or other self-  
22 regulatory organization as defined by the Securities Exchange Act of  
23 1934, 15 U.S.C., Section 781, or by an official or agency of this  
24 state or of any state of the United States. As used in this



1 section, "licensed associated person of a securities, commodities,  
2 or investment broker, dealer, or investment adviser" means an  
3 associated person registered or licensed by the Financial Industry  
4 Regulatory Authority or other self-regulatory organization as  
5 defined by the Securities Exchange Act of 1934, 15 U.S.C., Section  
6 781, or by an official or agency of this state or of any state of  
7 the United States;

8 5. A person primarily soliciting the sale of a newspaper of  
9 general circulation;

10 6. A book, video, or record club or contractual plan or  
11 arrangement:

- 12 a. under which the seller provides the consumer with a  
13 form which the consumer may use to instruct the seller  
14 not to ship the offered merchandise,
- 15 b. which is regulated by the Trade Regulation Rule  
16 regarding the Use of Negative Option Plans by Sellers  
17 in Commerce, and
- 18 c. which provides for the sale of books, records, or  
19 videos which are not covered under subparagraph a or b  
20 of this paragraph, including continuity plans,  
21 subscription arrangements, standing order  
22 arrangements, supplements, and series arrangements  
23 under which the seller periodically ships merchandise

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1 to a consumer who has consented in advance to receive  
2 such merchandise on a periodic basis;

3 7. A supervised financial institution or parent, subsidiary, or  
4 affiliate thereof operating within the scope of supervised activity.  
5 As used in this section, "supervised financial institution" means a  
6 commercial bank, trust company, savings and loan association, mutual  
7 savings bank, credit union, industrial loan company, consumer  
8 finance lender, commercial finance lender, or insurer; provided that  
9 the institution is subject to supervision by an official or agency  
10 of this state, of any state, or of the United States. For the  
11 purposes of this exemption, "affiliate" means a person who directly,  
12 or indirectly through one or more intermediaries, controls or is  
13 controlled by, or is under common control with, a supervised  
14 financial institution;

15 8. Any licensed insurance broker, agent, customer  
16 representative, or solicitor when soliciting within the scope of his  
17 or her license. As used in this section, "licensed insurance  
18 broker, agent, customer representative, or solicitor" means any  
19 insurance broker, agent, customer representative, or solicitor  
20 licensed by an official or agency of this state or of any state of  
21 the United States;

22 9. A person soliciting the sale of services provided by a cable  
23 television system operating under authority of a franchise or  
24 permit;

1 10. A business-to-business sale where:

- 2 a. the commercial telephone seller has been lawfully  
3 operating continuously for at least three (3) years  
4 under the same business name and has at least fifty  
5 percent (50%) of its dollar volume consisting of  
6 repeat sales to existing businesses,
- 7 b. the purchaser business intends to resell or offer for  
8 purposes of advertisement or as a promotional item the  
9 property or goods purchased, or
- 10 c. the purchaser business intends to use the property or  
11 goods purchased in a recycling, reuse,  
12 remanufacturing, or manufacturing process;

13 11. A person who solicits sales by periodically publishing and  
14 delivering a catalog of the seller's merchandise to prospective  
15 purchasers, if the catalog:

- 16 a. contains a written description or illustration of each  
17 item offered for sale,
- 18 b. includes the business address or home office address  
19 of the seller,
- 20 c. includes at least twenty (20) pages of written  
21 material and illustrations and is distributed in more  
22 than one state, or
- 23 d. has an annual circulation by mailing of not less than  
24 one hundred fifty thousand (150,000);

1       12. A person who solicits contracts for the maintenance or  
2 repair of goods previously purchased from the person making the  
3 solicitation or on whose behalf the solicitation is made;

4       13. A commercial telephone seller;

5       14. A telephone company subject to Title 17 of the Oklahoma  
6 Statutes, or affiliate thereof or its agents, or a  
7 telecommunications business that is regulated by the Oklahoma  
8 Corporation Commission, or a cellular telephone company licensed by  
9 the Federal Communications Commission or any of their authorized  
10 vendors or independent contractors or other bona fide radio  
11 telecommunication services provider. For the purposes of this  
12 exemption, "affiliate" means a person who directly, or indirectly  
13 through one or more intermediaries, controls or is controlled by, or  
14 is under common control with, a telephone company subject to Title  
15 17 of the Oklahoma Statutes;

16       15. A person who is licensed pursuant to the Funeral Services  
17 Licensing Act in Title 59 of the Oklahoma Statutes and who is  
18 soliciting within the scope of the license;

19       16. An issuer or a subsidiary of an issuer that has a class of  
20 securities which is subject to Section 12 of the Securities Exchange  
21 Act of 1934, 15 U.S.C., Section 781, and which is either registered  
22 or exempt from registration under subparagraph (a), subparagraph  
23 (b), subparagraph (c), subparagraph (e), subparagraph (f),  
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1 subparagraph (g), or subparagraph (h) of subsection (G) of paragraph  
2 (2) of that section;

3 17. A business soliciting exclusively the sale of telephone  
4 answering services; provided that the telephone answering services  
5 will be supplied by the solicitor;

6 18. A person soliciting a transaction regulated by the  
7 Commodity Futures Trading Commission if the person is registered or  
8 temporarily licensed for this activity with the Commodity Futures  
9 Trading Commission under the Commodity Exchange Act, 7 U.S.C.,  
10 Section 1 et seq., and the registration or license has not expired  
11 or been suspended or revoked;

12 19. A person soliciting the sale of food, food product, food  
13 ingredient, dietary ingredient, dietary supplement, or beverage for  
14 human consumption, if the solicitation neither intends to result in,  
15 or actually results in, a sale which costs the purchaser in excess  
16 of Five Hundred Dollars (\$500.00);

17 20. A person soliciting business from prospective consumers who  
18 have an existing business relationship with or who have previously  
19 purchased from the business enterprise for which the solicitor is  
20 calling if the solicitor is operating under the same business  
21 enterprise;

22 21. A person who has been operating, for at least one (1) year,  
23 a retail business establishment under the same name as that used in  
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1 connection with telemarketing and both of the following occur on a  
2 continuing basis:

3 a. either products are displayed and offered for sale or  
4 services are offered for sale and provided at the  
5 business establishment, and

6 b. a majority of the seller's business involves the buyer  
7 obtaining such products or services at the seller's  
8 location;

9 22. Any person who has been lawfully providing telemarketing  
10 sales services continuously for at least five (5) years under the  
11 same ownership and control and who derives seventy-five percent  
12 (75%) of its gross telemarketing sales revenues from contracts with  
13 persons exempted in this section;

14 23. A person licensed pursuant to The Oklahoma Real Estate  
15 License Code in Title 59 of the Oklahoma Statutes, soliciting within  
16 the scope of the license;

17 24. A publisher, or an agent of a publisher by written  
18 agreement, who solicits the sale of his or her periodical or  
19 magazine of general, paid circulation. The term "paid circulation"  
20 shall not include magazines that are only circulated as part of a  
21 membership package or that are given as a free gift or prize from  
22 the publisher or agent of the publisher by written agreement;

23 25. A person who is licensed or certified to handle pesticides  
24 under Section 3-82 of Title 2 of the Oklahoma Statutes; and

1        26. A licensee, or an affiliate of a licensee, regulated under  
2 Title 6 of the Oklahoma Statutes.

3        SECTION 6.        NEW LAW        A new section of law to be codified  
4 in the Oklahoma Statutes as Section 775C.6 of Title 15, unless there  
5 is created a duplication in numbering, reads as follows:

6        A. A called party who is aggrieved by a violation of this act  
7 may bring an action to:

- 8        1. Enjoin such violation; and
- 9        2. Recover actual damages or Five Hundred Dollars (\$500.00),  
10 whichever is greater.

11        B. If the court finds that the defendant willfully or knowingly  
12 violated this act or rules adopted pursuant to this act, the court  
13 may, in its discretion, increase the amount of the award to an  
14 amount equal to not more than three times the amount available under  
15 subsection A of this section.

16        SECTION 7. This act shall become effective November 1, 2022.

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18        58-2-10874        MJ        03/02/22

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